

Focused Capital, Deep Relationships

Wedbush Capital's focused investment strategy and deep relationships enable the owners and management teams of lower middle market companies to fulfill their visions. We are able to facilitate:

- Growth Investments
 - o Expansion Capital
 - o Acquisition Capital
- Recapitalizations
 - Estate Planning
 - Succession Transition Planning
- Management-led buyouts

We provide equity investments of up to \$15 million in companies with the following characteristics:

- Revenues of \$10 to \$50 million
- Profitable
- Headquarters in Western U.S.
- Industries:
 - o Business Services
 - Niche Manufacturing
 - Financial Services

Dedicated to the Lower Middle Market

For most of the business owners we encounter, the transaction at hand is the only time they will either sell a business or look for a financial partner to help grow their company. Conversely, since 1980, our team of professionals has successfully acquired or invested in more than 85 companies. This experience, combined with our strong commitment to be active business partners and have open communication, translates into successful outcomes for all parties involved.

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WEDBUSH CAPITAL PARTNERS

Representative Investments



Growth Capital Recapitalization

Established in 1982 and headquartered in Portland, Oregon, **CriterionBrock** has grown to be one of the largest providers of floor covering services to the multi-family housing industry in the United States. The company focuses on providing reliable service, easy ordering, quick turnaround and consistent invoicing on unit turns or large projects. The company's expertise and service systems, developed over decades, allow it to service customers at all levels with installations, treatments, audits, repairs, and customized property reports for multi-family, senior and student housing.

www.criterionbrock.com





Management Buyout

Passport Food Group is the holding company of Wing Hing Foods and Golden Pheasant Foods, two specialty ethnic food manufacturers. Passport is one of the largest manufacturers and distributors of Asian food products serving the foodservice and food manufacturing industries on the West coast. Founded in 1978, Wing Hing Foods is a premium manufacturer and distributor of authentic Asian noodle and wrap products in the country. Golden Pheasant Foods, founded in the 1940s, is a leading manufacturer and distributor of various authentic Asian noodles, wrap products and other goods, serving the Pacific Northwest region.

www.passportfood.com



Management Buyout

VCC Optoelectronics is a designer and manufacturer of optoelectronic and electromechanical solutions. Founded in 1972, the company is dedicated to LED engineering, producing a broad selection of high-quality LED mounting components, lenses and assemblies for sophisticated OEM, distributors and retrofit LED industrial applications.

www.vcclite.com



Better Communications. Better Outcomes.

Growth Capital Recapitalization

Critical Alert Systems was formed in partnership with The Fowler Group to acquire regionally-based providers of mission critical communication services to hospitals, first responders and public safety agencies that utilize broadcast-based, narrow band networks and infrastructure. To date, Critical Alert has made three acquisitions and is now the third largest provider in the U.S.

www.criticalalertsystems.com



Sold to Vesta, Inc., a portfolio company of Roundtable Healthcare Partners

ExtruMed, LLC is the market's leading provider of precision tubing solutions for minimally invasive, interventional and implantable therapies. Three companies were consolidated to create the largest independent extrusion company in the United States.

www.extrumed.com